



## Honeywell as a Service

Simplify the Way You Acquire and Manage the Lifecycle of Critical Assets

*Honeywell as a Service (HaaS) is a simple and cost-effective way for a business to acquire capital equipment, software, and services, and manage the lifecycle of critical assets.*

### What is HaaS?

HaaS is an offering to help you navigate technology challenges. It provides you with an innovative approach to acquire software, hardware, and services, and pay for them through a monthly payment. Since no upfront capital outlay is required, you can maintain your competitive advantage in the market. HaaS gives you the flexibility you need for success.

### Why Choose HaaS?

Whether you are looking to optimize your cash flow or manage the equipment lifecycle of your assets, we can design an offering tailored to your needs.

The following are a few reasons to consider HaaS:

### Ongoing Value

Due to the nature of HaaS, you can achieve ongoing value, rather than limiting value to a one-time only transaction.

### Reduced Complexity

HaaS eliminates the confusion of having multiple contracts from different sources, since you can combine all expenses associated with your purchase into one convenient plan. Equipment, deployment, professional services, break-fix services, and software – everything you need is included in a single contract. Responses to purchase applications are provided within 24 hours.

**Honeywell**

### **Cost-Effective**

Honeywell is a global company. If you compare HaaS against your current lending/financial institution, you will most likely find HaaS to be more cost-effective with better long-term value over the life of the contract.

### **Minimized Risk**

With HaaS, you don't need to worry about your technology becoming obsolete or a security risk. As your contract comes to a close, you can extend your lease, purchase the hardware, or get a technology refresh. If you choose a hardware upgrade or refresh, you can receive credit toward new devices if there is residual value.

### **Asset Management**

HaaS also includes an Asset Management Tool to enable the management of your equipment throughout the time it is in use. (Available in the U.S. only.)

### **Lifecycle Management**

When it's time for devices to be updated, the costs of device data destruction, recycling, and/or remarketing are covered by HaaS.

### **Next Steps**

Whether you are interested in reducing capital expenditure or optimizing depreciation, we can develop an offering that is tailored to your needs and goals. It's simple to get started. Contact your Honeywell representative, preferred partner, or distributor, and ask for HaaS as an option for your next purchase.

HaaS is currently available in the U.S. and Europe. However, we continually seek to add additional countries we can support. For more information or to join the program, contact [HaaS@Huntington.com](mailto:HaaS@Huntington.com) or your Channel Account Manager.

### **For more information**

[www.honeywellaidc.com](http://www.honeywellaidc.com)

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