

## MANUFACTURING RESPECT: MODELING THE STANDARD FOR MANAGED MOBILITY SERVICES

“Honeywell was selected as our centralized mobile device deployment and support partner around the world - 49 countries - based on a proven track record of similar services for several business units.”

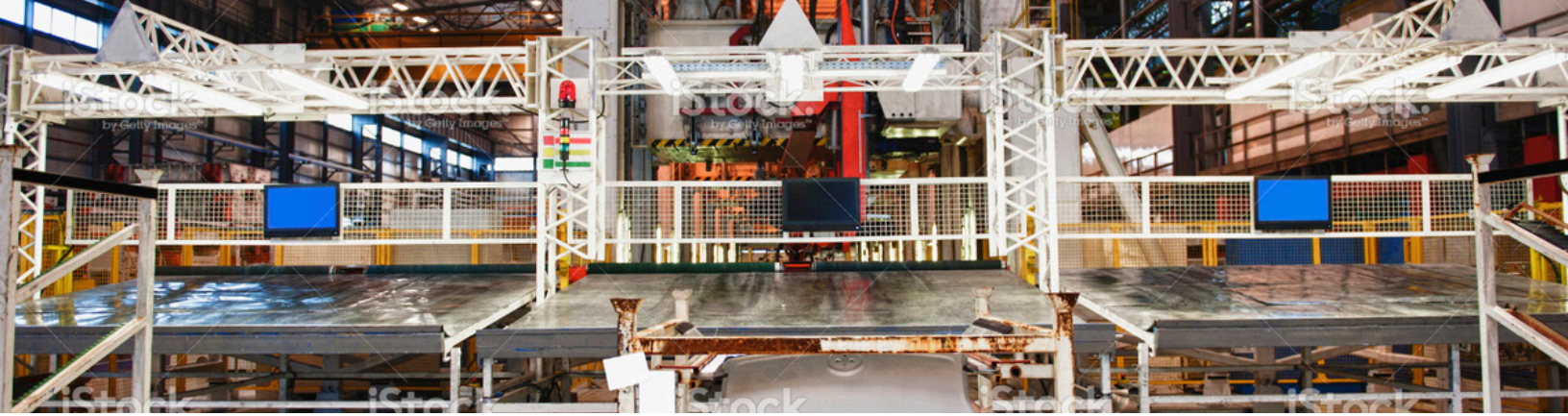
*Commodity Procurement Manager*

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Case Study

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**This Fortune 50 company ranks among the world's largest aerospace, defense and building industry manufacturers. With more than 125,000 employees operating in 49 countries, it regards mobility as an indispensable part of its operations. With the help of Honeywell, the company was able to upgrade its BlackBerry® devices to Windows® smartphones on a massive scale.**

### **The Needs**

Migrate its roughly 50,000 BlackBerry devices around the world to Windows smartphones in a seamless and cost-effective way

### **The Solution**

Needing the help of an expert managed mobility services (MMS) provider, the company chose Honeywell after an extensive request for proposal (RFP) process from more than six vendors, ranging from pure play MMS providers, wireless carriers and systems integrators.

"The ability of Honeywell to deliver a complete solution – procurement, deployment, helpdesk, depot, wireless optimization and mobile device management administration – was the key differentiator," says the commodity procurement manager. "Although some managers were initially skeptical that one company could provide such comprehensive service, Honeywell has shown us that it really can do it all.

### **The Benefits**

- Honeywell provided fast, efficient migration of 50,000 devices from BlackBerry to Windows Phone® 8.1, worldwide, in under 12 months.
- Thanks to its global reach, Honeywell is able to provide its full suite of services to the aerospace company, which is critical because the aerospace company operates across so many countries offering myriad diverse high-tech solutions.
- The company now works with a single MMS vendor for all of its mobility needs, regardless of where its users are, without the need to coordinate MMS vendors for solving potential problems.

#### **For more information**

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